

**“Fishing for men....searching
for souls to be won to the
Kingdom.”**



Evangelism 101

**“A course designed to support God’s
servant in preparation for the privilege of
being a witness for Christ Jesus”**



Some Facts...About Life!

Today....Every Person Averages per day:

- 1. Heart Beats—103,369 times**
- 2. Blood travels—168,000,000 miles**
- 3. Breathes—23,400 times**
- 4. Perspires 1.43 pints of liquid**
- 5. Brain Cells Exercised—7,000,000**

Didn't God Do A Good Job?

Amazing!



Which Disturbs You the Most?

- Missing a day's work...or missing the worship service?
- The Bible unopened...or your newspaper unread?
- The cry of the multitude for bread...or your desire for another piece of apple pie?
- **A soul lost and going to a devil's hell...or a scratch on your new car?**

Some Statistics To Remember...

Meditate On...
And Then Weep!



**3,600,000,000 Lost Human Beings
in the World!**

How many is that?...Let us count.

Counting....1 per second, 24 hours per day,
7 days per week, 365 days per year...

**It would take 114 years to count...of
those that are Lost in the world...
right now!**

Vital Statistics On Christianity.. (Continued)



How Many Christians?

(Claim Christianity)...32.6%

- Estimate of Those Who Actually Have Given Their Life to Christ with Genuine Belief and Repentance..... 3.0%
- 23,000,000 Come to Know Jesus Each Year (Estimate...all churches/missions statistics)
- Needed to Stay Up With Population Growth

45,000,000

22 million dying without knowing Jesus each year!



Why Don't Christians Share More Often?



- **“Only 2% of Christians actively share their faith.” (Bill Bright, Founder of Campus Crusade for Christ).**
 - **98% don't...why??**
- “Because they feel that they are not equipped to do so.” (Bill Bright)**

Question: What can we do to equip the saints?



Cost of a Soul \$ \$

Souls cannot be bought...but the amount of money expended to see one soul won for Christ is staggering...

The total cost of Christian outreach averages \$330,000 for each and every newly baptized person (World Christian Trends, American Missions Statisticians, Prof. David Barrett, Todd Johnson).

Why?

Could it be that there is not a hunger and desire to win others into the kingdom?

God forbid it to not get to that point of apathy!

"You brought nothing into this world and it is for sure that you will take nothing out" (1 Timothy 6:7)

Winning Souls....A High Priority!



**We present the
Good News...and
the Holy Spirit
does the rest!**

Go tell the story of Christ

Requirements from us...the laity:

- Willing hearts,**
- A story to tell,**
- A contrite heart,**
- A boldness empowered
by the Holy Spirit,**
- An understanding of our
responsibility to spread the
good news.**

Why Is It So Important to Witness?



- **Christ Wants Us To Witness...**

“Go into all the world...” (Mark 16:15)

“...and you shall be witnesses of me in Jerusalem, in all Judea, Samaria...unto the uttermost part of the earth” (Acts 1:8)

**Our Responsibility!
A Fact...A Biblical
Truth!**



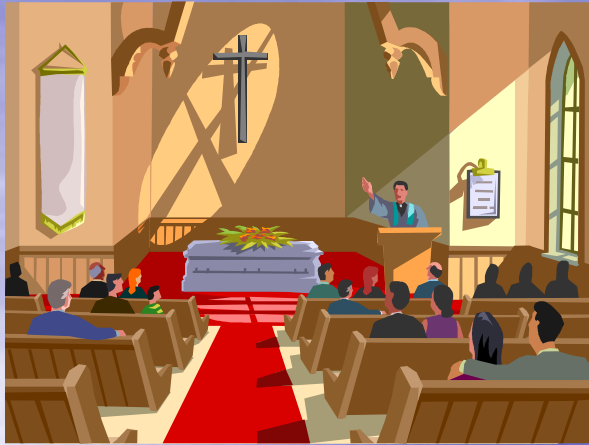
Scriptures We Quote and Cherish... and know it is for us today...



“For I know the plans I have for you,” declares the Lord, “plans to prosper you and not to harm you, plans to give you hope and a future” (Jeremiah 29:11)

“Be strong and have courage. Do not fear or be discouraged, for the Lord your God will be with you wherever you go” (Joshua 1:9)

“..If my people, who are called by my name, will humble themselves and pray and seek my face and turn from their wicked ways, then will I hear from heaven and will forgive their sin and will heal their land” (2 Chronicles 7:14)



**Scriptures are for
today...We can't pick
and choose.**

A heart stirring truth...

“If I say to the wicked man, ‘You will surely die,’ and you do not warn him or speak out to dissuade him of his evil ways in order to save his life, that wicked man will die for his sin, and I will hold you accountable for his blood” (Ezekiel 3:18).



The “Ins and Outs” of Witnessing

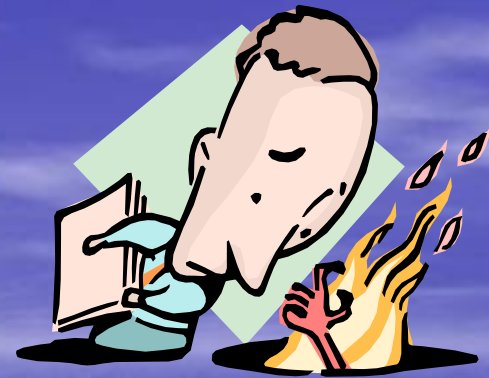
Ins

We have a message

We have the Word in
our heart--

We can't fail...only the
recipient fails if not
willing to heed--

We are not alone..



Outs

**The enemy is against
us...**

The flesh is weak...

**The world loves to
tempt us...**

**Our minds love the
world...and it is
easy to
compromise.**

**Soul Winning is like
learning to swim....
You can't learn to
swim until you jump
in the water!**

**And God loved the
world so much...that
He gave us His Son...
who died for us...you
and me!**

Wow!!



**I know what you are thinking....
When and where do I witness?
Well, I'm fixin' to tell you!**



- ✓ **Daily (Every Day)**
- ✓ **Church, home, the grocery store,
the ball game....
(and all the in-betweens).**
- ❖ **Our lives are our daily witness..
because our sharing shows our
caring!**

6 Types of Witnessing...

1. Confrontational Evangelism—

*Confronting Sin and Getting to the Point..
Example: Peter; Jesus.*

Matthew 16:15 - "But what about you?" he asked. "Who do you say I am?" (NIV)

2. Logic/Intellectual Evangelism—

*Using Knowledge and Intellect to
convince...example: Paul (Acts 17:16-31)*

Acts 17:31, "For he has set a day when he will judge the world with justice by the man he has appointed. He has given proof of this to all men by raising him from the dead." (NIV)


Types of Witnessing (Continued)

3. Testimonial Evangelism—

A story to tell...of how Jesus saves...and has saved you.

*A life changed by the power of God. Example:
The blind man...testifying to the Pharisees.*

John 9:30-33 - "The man answered, "Now that is remarkable! You don't know where he comes from, yet he opened my eyes. We know that God does not listen to sinners. He listens to the godly man who does his will. Nobody has ever heard of opening the eyes of a man born blind. If this man were not from God, he could do nothing." (NIV)



Jesus saved
even me!

Types of Witnessing (Continued)

4. Friendship/Relationship Witnessing

Getting to know the people to whom you witness...tailoring their



approach to the individual person's need. Small group ministries are excellent starting places for witnessing without being confrontational. Jesus was a great example.

Matthew 15:28 - "Then Jesus answered, 'Woman, you have great faith! Your request is granted.' And her daughter was healed from that very hour." [\(NIV\)](#)

Types of Witnessing (Continued)

5. Invitational Evangelism



Inviting people to meet Christ (Inviting to Bible Studies/Church Services/Small Groups). Goal of Christian is for the person invited to see faith in action. Matthew (Levi) invited taxpayer friends (sinners) to his home where they could hear the Good News spoken by Jesus.

Matthew 9:9-10, "He (Jesus) saw a man named Matthew sitting at the tax collector's booth. 'Follow me,' he told him and Matthew got up and followed him. While Jesus was having dinner at Matthew's house, many tax collectors and 'sinners' came and ate with him and his disciples." (NIV)

Types of Witnessing (Continued)

6. Service Evangelism

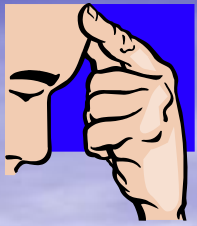
Being an example of Christ through service. Helping the poor, homeless, widow, single parents, shut-ins, confined to prison, etc.

Note: This only opens the door to the greater need....salvation through faith. Being a servant to those that are hurting promotes better rapport as conversation gets to the need for Jesus in one's life.

Paul/Dorcas/Timothy were good examples of those with a servant's heart.

Acts 9:36 - "In Joppa there was a disciple named Tabitha (which, when translated, is Dorcas), who was always doing good and helping the poor." (NIV)





Remember...When Witnessing:

- **God is on our side and He is with us...**
- **The Holy Spirit does the convicting and the convincing**
- **Our part is to be a willing vessel**
- **However....we must be a "prepared" willing vessel**
- **God desires for us to have a "spirit of excellence" when we are doing His work.**
- **A "spirit of excellence" can be obtained by praying, praising, planning...and practicing!**
- **Tools to Carry With Us Where Possible:**
 - Our Testimony (this is with us at all times),**
 - A prayer for wisdom,**
 - Bible-Based Tracts,**
 - The Word of God...The Bible.**

“Use Wisdom in Witnessing”

An Important Point...Scripture!

"Conduct yourselves with wisdom toward outsiders, making the most of the opportunity. Let your speech always be with grace, seasoned, as it were, with salt, so that you may know how to respond to each person (Colossians 4:5-6).

"...He who wins souls is wise" (Proverbs 11:30).

The scripture adamantly states that we should use wisdom when we are inclined to witness...Using:

- **Spiritual insight and direction with every opportunity,**
- **A grateful heart as we use grace to enlighten and humility to soften and tenderize our hearts as well as the outsider's as the Holy Spirit opens eyes and ears to the Gospel.**



A Good Tract for Adults **Steps to Peace With God!** **Como Obtener Paz Con Dios!**

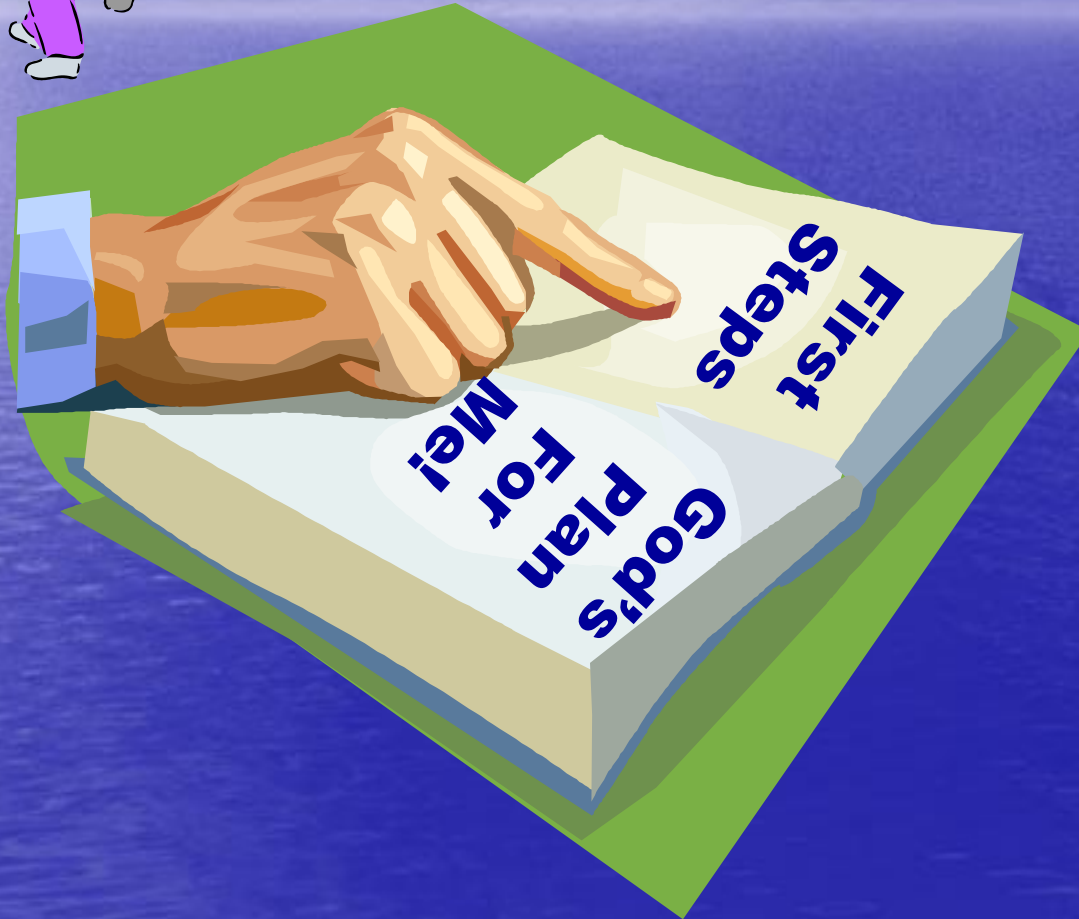




Tract for Children..

First Steps...

God's Plan for me!





Your Testimony... Conversion Experience!

Keep it simple and to the point....

In two or three minutes tell:

Where you were before conversion (a sinner like everyone else);

What happened at conversion;

Why it is so important to you now!

Your conversion experience is exclusively yours...it is your "personal" testimony.

The Holy Spirit will help you testify...it is a promise!

Do's and Don'ts in Witnessing...



15 Do's in Witnessing

Do:

1. Pray.
2. Read your Bible and Speak to Please God..
3. Be positive and uplifting..never defensive.
4. Keep things simple.
5. Share your salvation experience with them.
6. Know what you believe.
7. Have a genuine love.
8. Memorize appropriate Scriptures if possible.
9. Be ready to learn from the people you witness to.
10. Be patient and gentle.
11. Listen attentively.
12. Ask questions; be ready to answer theirs when asked.
13. Bring them, if possible, to a decision about Jesus.
14. Encourage them to study the Bible themselves.
15. Remember that greater is He that is in you than he that is in the world (1 John 4:4).

15 Don'ts in Witnessing

Don't:

1. Attack; Don't be insensitive to their feelings and beliefs.
2. Chase rabbits (go from one subject to another).
3. Have a spiritual chip on your shoulder.
4. Lose patience.
5. Dwell on negatives...look at the positives.
6. Debate denominational issues that are off base to salvation message.
7. Argue.
8. Speak too fast.
9. Let pride get in the way.
10. Forget that you were once lost and needed a Savior.
11. Be hung up on denominational issues (majoring on minors)...
12. Get in a hurry in proclaiming the message.
13. Forget that you are preceded by the Holy Spirit and it is He that does the convicting and convincing.
14. Present anything that you can't back-up with Scripture.
15. Rely on self when the Holy Spirit is at work.

If she only knew
that what she does
speaks so loudly
that I can't hear
what she says!



Lord, thank you for helping the judges to
know who was the best person competing.
In Jesus name,
Amen.



Three Witnessing Techniques

- **Assignment Witnessing**

The one witnessing is assigned by pastor or someone that knows the person that needs Jesus.

- **Lifestyle Witnessing**

Setting the example of what the Christian life is like; opening the door for the unsaved to ask questions as to why there is a difference in the Christian life vs. those without Christian character.

- **Relational Witnessing**

The Christian family member witnessing to the relative or the close friend showing concern for the soul of relative/friend.

Church-Based Evangelism...

The Natural Way!

Local Church Members' Individual Witness

Three (3) Types of "Everyday Evangelism" in the Local Church:

- 1.** The witness of the individual Christian—
- 2.** The witness of Christian Family Life—
- 3.** The witness of the congregation—

1. The witness of the individual Christian—

- The duty to witness is not the same thing as possessing the gift of an evangelist.
- Practical training programs in the church are necessary in helping the Christian believer (member) to be more effective in explaining their faith and in leading others to Christ.
- Prayer—both congregational and personal—is fundamental to this natural "everyday" ministry. Prayer opens doors of opportunity for the gospel (Colossians 4:3).

Three (3) Types of “Everyday Evangelism” in the Local Church

(Continued)



2. The witness of Christian family life

- The Christian family life can be a powerful witness.
- The ministry of hospitality is a great value to the Christian witness.

A Christian home is the ideal context for small group meetings (ministry that is family to family, as well as one that is person to person).

- Neighbors and other families on the outside should readily see that the Christian family life is normal, uplifting, and faithfully geared to a strong bonded family during sad times as well as happy times.

Christian parents should manage to see that their own children do not suffer from insufficient time alone with their parents; however, many enriching experiences come from an open home, which invites and introduces single people in an extended Christian family life.

Three (3) Types of “Everyday Evangelism” in the Local Church

(Continued)

3. The witness of the Congregation

- ❑ “Everyday evangelism” includes the life of a witnessing and worshipping community.
- ❑ The normal life of a congregation through its services, organizations and pastoral care should create continuous possibilities for evangelism within the local community.
- ❑ A caring and sharing congregation meets needs physically, emotionally, and spiritually as needs are identified in the community. Congregations are a witness whether they want to be or not.
- ❑ A positive attitude should be heard and seen from the congregation that serves the neighborhood.
- ❑ “Out-of-the-box” evangelism will grow the church.

Goal and Resolve of the Church....

Our Goal...Our Resolve

To acknowledge Christ's Great Commission to preach the gospel to all peoples, believing that the local church, as the body of Christ to which God has given varying gifts, can be the main means by which the reconciling and transforming love of God is offered to all people groups locally and abroad.

Christian witnessing is about sharing God's message with others. We believe that God has given every Christian the assignment and unique personality to share Jesus with unbelievers. He has empowered every Christian to witness by giving them an experience with Jesus and a personal testimony.

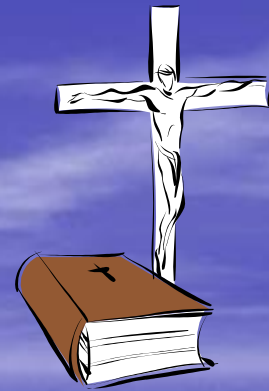
"...and you shall be my witnesses both in Jerusalem, and in all Judea and Samaria, and unto the uttermost part of the earth.

Acts 1:8

"...The God of our fathers has chosen you to know his will and to see the Righteous One and to hear words from his mouth. You will be his witness to all men of what you have seen and heard. And now what are you waiting for? Get up, be baptized and wash your sins away, calling on his name.

Acts 22:14-16

A Faithful Resolve...



Resolve to:

- **Reach the individual and the masses heading for a devil's hell,**
- **Teach them to observe God's laws and follow the Lord's precepts,**
- **Win the lost by sharing the Good News of Jesus Christ and living the good life called for in God's Word,**
- **Develop ourselves to better defend the faith...and help others to grow in that faith that moves mountains.**

Pray for the Souls That Don't Know
Jesus...Then Go and Tell of His
Love!



“When He saw the multitudes, He was moved with compassion on them” (Matthew 9:36)

**Let your heart be broken for a world in need—
Feed the mouths that hunger, soothe the wounds that bleed,
Give the cup of water and the loaf of bread—
Be the hands of Jesus, serving in His stead.**

**Blest to be a blessing, privileged to care,
Challenged by the need apparent everywhere,
Where mankind is wanting fill the vacant place,
Be the means thru which the Lord reveals His saving grace.**

**Add to your believing deeds that prove it true—
Knowing Christ as Savior, Make Him Master too;
Follow in His footsteps, Go where He has trod,
In the world’s great trouble....Risk yourself for God.**

**Let your heart be tender and your vision clear—
See mankind as God sees, serve Him far and near;
Let your heart be broken by a brother’s pain,
Share your rich resources—Give and give again.**

Hymn/text by Bryan Jeffery Leech

